

**Exam : AD0-E327**

**Title : Adobe Campaign Classic  
Business Practitioner**

**<https://www.passcert.com/AD0-E327.html>**

1.An Adobe Campaign business practitioner is working on a new product launch and wants to launch similar marketing campaigns over a period of 6 months targeting all the existing customers. The business practitioner has used the existing campaign template for the new campaign but certain jobs for the campaigns, like control groups, approvals, and seed address, are not seen in the template.

Where can the practitioner find the correct settings in the template to resolve this issue?

- A. Control Population Option in Advanced campaign settings
- B. Configuration Option in Advanced campaign settings
- C. Job Execution Option in Advanced campaign settings

**Answer:** A

**Explanation:**

According to the Adobe Campaign Classic Business Practitioner Exam Guide1, one of the tasks that you should be able to perform as an Adobe Campaign Business Practitioner is to determine the correct campaign template.

Based on my web searches, I found that seed addresses are not managed via standard profiles and targets, but in a dedicated node of the Adobe Campaign hierarchy2. Therefore, they are not part of the campaign template settings.

Similarly, approvals are not part of the campaign template settings either. They are managed by creating a workflow activity that requires approval before sending a message3.

However, control groups are part of the campaign template settings. They can be configured in the Control population option in Advanced campaign settings.  
an updated end date.

**Answer:** A

2.A campaign is sent past the end date.

What is the result?

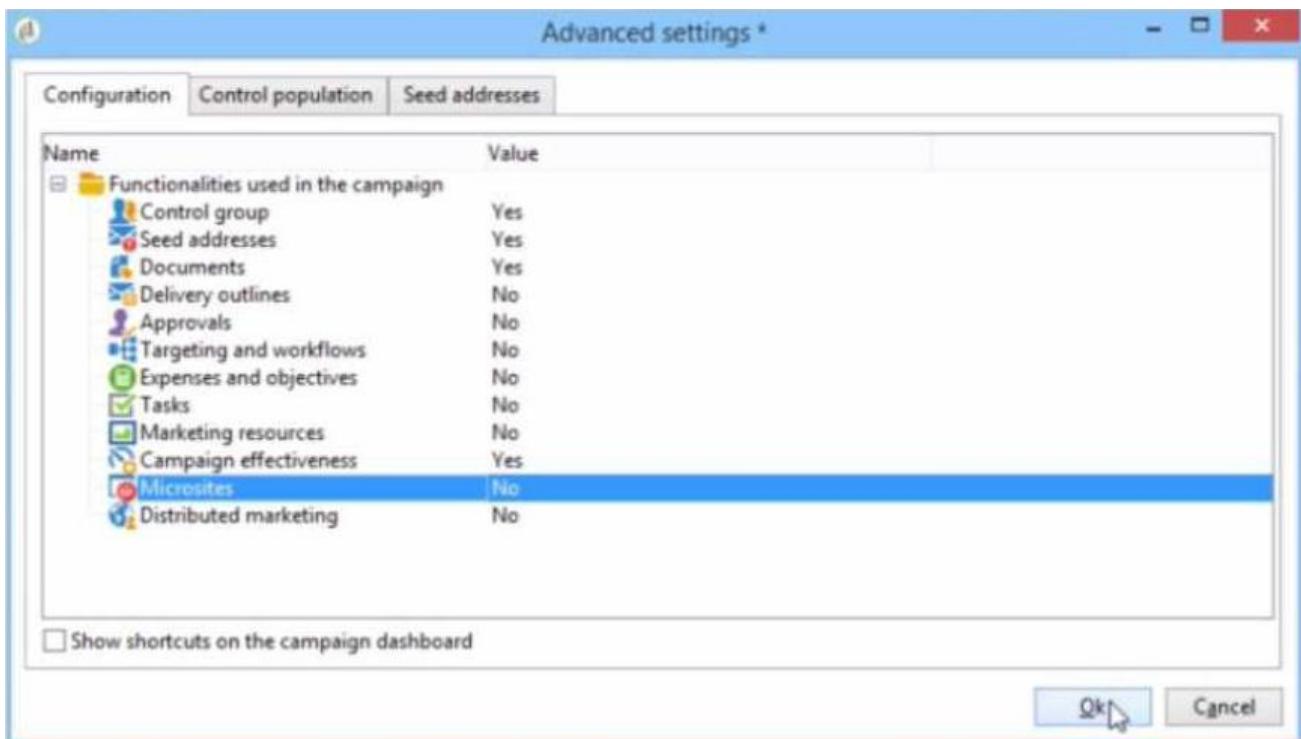
- A. The campaign sends as usual.
- B. The campaign does not execute past the end date.
- C. The campaign continues to send with outdated data.
- D. The campaign prompts for

**Explanation:**

Adobe Campaign allows you to create different types of campaigns, such as recurring campaigns, periodic campaigns, or transactional messages2. Each campaign has a start date and an end date that can be defined in the execution schedule.

However, these dates are not used to control the campaign execution. They are only used to display the campaign information in the Calendar UI3. Therefore, even if a campaign is sent past the end date, it will not affect its functionality.

3.A business practitioner created a budget campaign template to control scheduled invoiced marketing. After creating the campaign template and defining the job parameters (as shown below), the business practitioner was unable to see the link to configure budget details.



What should they configure to enable budget detail properties?

- A. Activate Marketing Resources
- B. Activate Targeting and Workflows
- C. Activate Expenses and Objectives
- D. Activate Distributed Marketing

**Answer:** C

**Explanation:**

According to the Adobe Campaign Classic Business Practitioner Exam Guide1, one of the tasks that you should be able to perform as an Adobe Campaign Business Practitioner is to control costs.

Adobe Campaign lets you control scheduled, committed and invoiced marketing costs and to break them down by category using the Marketing Resource Management module1. This module allows you to define budgets for your campaigns and programs, as well as providers and stocks.

To enable budget detail properties for a campaign template, you need to activate the Expenses and Objectives option in Advanced campaign settings1. This option will display a Budget tab in the campaign template where you can configure budget details such as cost entries, providers, stocks, etc.

<https://experienceleague.adobe.com/docs/campaign-classic/using/mrm/controlling-costs.html?lang=en>

4. A retail company would like to send a promotional offer to their loyalty customers which is redeemable by a phone call to their customer call center. The segmented population for the send is 23,500 and the customer center is equipped to redeem 5,000 offers each day.

How would a business practitioner ensure that the offers are controlled in a sequential send?

- A. Create multiple segments of 5000 to be sent sequentially and apply pressure rules to prevent marketing fatigue
- B. Create an incremental query and apply the Capacity Typology rule to exclude the messages when ® the limit of 5000 is reached
- C. Create an incremental send for 5000 offers and apply the Filtering Typology rule to exclude the ()

messages when the limit is reached

D. Limit the 23.5K segment to segment of 5000 each day and apply the Control Typology rule to exclude the messages when the limit is reached

**Answer:** B

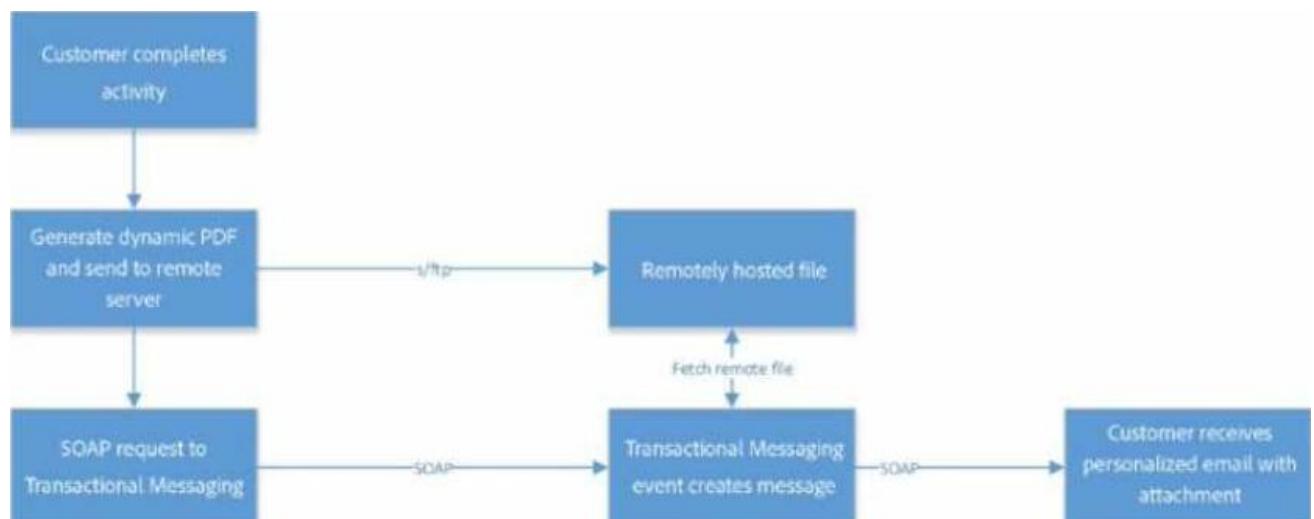
**Explanation:**

Adobe Campaign allows you to send messages across different channels, such as email, SMS, push notifications, etc. You can also configure and schedule your deliveries according to your business needs and objectives<sup>2</sup>.

To ensure that the offers are controlled in a sequential send, you need to use an incremental query and apply the Capacity Typology rule<sup>3</sup>. An incremental query is a type of query that lets you select a subset of recipients based on a fixed number or a percentage. The Capacity Typology rule is a type of typology rule that lets you limit the number of messages sent per day for a specific channel.

<https://experienceleague.adobe.com/docs/campaign-classic/using/sending-messages/key-steps-when-creating-a-delivery/steps-sending-the-delivery.html?lang=en>

5.A business practitioner needs to configure an event triggered campaign based on the customer journey as shown below.



What should the business practitioner do to configure an email attachment on the fly to a transactional message?

A. Define SOAP attachment parameters (<%= rtEvent.ctx.attachementUrl %>) within the content of ® the delivery

B. In the attachment definition screen, enter the attachment URL

C. Use Java Script activity to attach the document

D. In the advanced screen, enter the SOAP attachment parameter

**Answer:** A

**Explanation:**

Adobe Campaign allows you to send transactional emails with individual and/or personalized attachments using SOAP APIs. You can also create calculated attachments that can depend on the recipient and be converted to PDF.

To configure an email attachment on the fly to a transactional message, you need to define SOAP attachment parameters within the content of the delivery. These parameters are used to specify the URL,

name, type and encoding of the attachment. For example, you can use <%=rtEvent.ctx.attachmentUrl %> to refer to the attachment URL.

<https://experienceleague.adobe.com/docs/campaign-classic/using/transactional-messaging/transactional-email-with-attachments.html?lang=en>

6. A business practitioner needs to configure a monthly email newsletter so that subscribers that are considered minors never receive them.

Which type of typology rule should be used to accomplish this task?

- A. Filtering
- B. Capacity
- C. Pressure
- D. Control

**Answer:** A

**Explanation:**

typology rules are business rules that allow you to perform checks and filtering on your message before sending it. You can design and apply four types of typology rules: Filtering, Capacity, Pressure and Control2.

To configure a monthly email newsletter so that subscribers that are considered minors never receive them, you need to use a Filtering rule. This type of rule allows you to exclude one part of the message target according to criteria defined in a query, such as age or date of birth2. You can also use predefined filtering rules or create your own custom ones.

7. A business practitioner is creating a workflow with a querying population of 100 records. At the end of the workflow, the email delivery has a success status of 98. When the business practitioner checks the delivery logs, there are 110 successfully delivered emails.

What is a reason for 110 successfully delivered emails?

- A. The typology rules have not been applied correctly, therefore more people are contacted
- B. The delivery contacted the querying population of the delivery more than once
- C. The delivery logs are counting the email deliveries plus the proof deliveries
- D. The delivery logs are counting the email deliveries plus the seed addresses

**Answer:** D

**Explanation:**

Adobe Campaign allows you to access and analyze the tracking logs of your deliveries. These logs contain information about the status, date, time, recipient and channel of each message sent2. You can also use reports and alerts to monitor your delivery performance and issues3.

One reason for 110 successfully delivered emails when the querying population is 100 records is that the delivery logs are counting the email deliveries plus the seed addresses. Seed addresses are additional email addresses that you can add to your delivery target for testing purposes. They are not part of your querying population but they are included in your delivery logs.